



Harter Secret & Emery LLP

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FOR IMMEDIATE RELEASE

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HARTER SECREST & EMERY ADVISES PRIMELINK, INC. IN ACQUISITION BY FIRSTLIGHT

Buffalo, New York, August 31, 2020 – Harter Secret & Emery LLP, a full-service business law firm with offices throughout New York, announced that attorneys in its [Corporate](#) practice recently represented PrimeLink, Inc. in its sale to FirstLight, a leading provider of fiber-optic data, internet, data center, cloud computing and unified communications services to enterprise and carrier customers throughout the Northeast and mid-Atlantic.

This transaction provides liquidity for the shareholders of PrimeLink, while enhancing FirstLight's position in Upstate New York including Plattsburgh, Glens Falls, Queensbury, Albany & Lake Champlain Corridor, with additional fiber capacity into Montreal, Canada. The HSE team for the transaction included [Phillip A. Delmont](#) and [Jonathan R. Jasinski](#).

Since launching in 1997, PrimeLink has become a leader in providing voice and data services to residential and business customers in the North Country of New York State. A subsidiary of The Champlain Telephone Company, PrimeLink specializes in business communication solutions and caters to delivering voice and data services to small and mid-size businesses.

FirstLight, headquartered in Albany, New York, provides fiber-optic data, internet, data center, cloud and unified communications services to enterprise and carrier customers throughout the Northeast and mid-Atlantic, connecting more than 9,000 locations in service with more than 30,000 locations serviceable by more than 20,000-route mile network.

Harter Secret & Emery corporate attorneys counsel public and private companies on a full spectrum of corporate legal needs including mergers and acquisitions, divestitures, strategic alliances,

securities, entity formation, contract negotiations, corporate finance, and succession planning. Described in *Chambers USA: America's Leading Lawyers for Business* as “a leading name for major transactions, with a catalogue of high-value, impressive deals in its portfolio,” the group represents entrepreneurs and start-up organizations, to large private and public Fortune 100 companies.

For more information on the PrimeLink acquisition, please [click here](#) to read their press release.

About Harter Secrest & Emery LLP

Harter Secrest & Emery LLP is a full-service business law firm providing legal services to clients ranging from individuals and family-owned businesses to Fortune 100 companies and major regional institutions. With offices in Buffalo, Rochester, Albany, Corning, and New York City, New York, the firm is a recognized leader in litigation, corporate, employee benefits, environmental and land use, health care, higher education, immigration, intellectual property, labor and employment, real estate, and trusts and estates law. Harter Secrest & Emery has 35 *U.S. News - Best Lawyers* 2020 “Best Law Firms” top tier metropolitan practice group rankings—more Western New York rankings than any other law firm. The firm has been honored by *Chambers USA* for Corporate/M&A, Environment, Labor & Employment, Litigation, Immigration, and Real Estate law and 49 attorneys are recognized as *The Best Lawyers in America*® for 2021. For more information visit www.hselaw.com.

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