

Jim Jenkins represents clients in corporate governance and general corporate law and securities law matters, including initial and secondary public offerings, private placements, mergers and acquisitions, and securities law compliance. Jim is the practice leader of Harter Secrest & Emery's Securities practice area, and is the Partner in Charge of the Firm's New York City office. He continues to serve as general counsel to a number of publicly traded and private equity backed companies.

Representative Experience

- Ongoing representation of numerous public companies as corporate secretary and general counsel advising with respect to corporate governance and risk management.
- Representing reporting companies with market caps from \$30 million to \$12 billion in matters of succession and strategic planning.
- Ongoing representation of numerous public companies with respect to the requirements of both the Securities Act and the Exchange Act.
- Representing a publicly held distribution and calibration services company in a turnaround and 20 acquisitions.
- Representing several issuers and underwriters in more than 40 initial public offerings since 1999.
- Representing a publicly held long-term care provider in connection with a tax-free reorganization including: (i) drafting the agreement and plan of reorganization; and (ii) preparation of the merger proxy for presentation to stockholders.
- Representing several technology-driven start-ups in various levels of financing.
- Representing issuers in numerous public offerings and private placements for transactions between \$2 million and \$500 million.
- Representing a specialty retailer in connection with four rounds of venture capital financing.
- Representing a privately held software company in connection with a tender offer to over 200 shareholders including (i) drafting the Information Statement with management; and (ii) advising the board of directors regarding state and federal securities laws obligations.
- Representing outside directors of a publicly held bank holding company in connection with an SEC investigation.
- Representing an underwriter and broker/dealer in three acquisitions in three jurisdictions.
- Representing a publicly held independent local exchange company in an acquisition of a unified communications provider.



JAMES M. JENKINS

PARTNER

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Admissions

New York

Education

West Virginia University College of Law, J.D.

Virginia Military Institute, B.A.,
summa cum laude, Valedictorian

- Representing a publicly held manufacturer in the divestiture of an unrelated business segment.

Professional and Civic Affiliations

- Member, New York State Bar Association
- Board of Trustees, McQuaid Jesuit High School, 2011-2017
- Member of Executive Committee, McQuaid Jesuit High School, 2011-2017
- Chair, Advancement Committee, McQuaid Jesuit High School, 2011-2017
- Board of Trustees, Our Lady of Mercy High School, 2002-2005
- Board of Directors, Lakeland Industries, Inc. (Nasdaq: LAKE), 2012-2015, 2016 - Present
 - Chair, Governance Committee, 2016 - Present; Member, 2012-2015
 - Member, Compensation Committee, 2012-2015, 2016 - Present
 - Member, Audit Committee, 2012-2015, 2016 - Present
- General Counsel to Transcat (Nasdaq: TRNS), 2001-Present
- General Counsel to IEC Electronics, Inc. (NYSE/MKT: IEC), 2015-Present
- General Counsel and Corporate Secretary to iVEDiX, Inc., 2013-Present
- General Counsel and Corporate Secretary to Finger Lakes Technologies Group, Inc., 2013-Present
- General Counsel to Jerash Holdings, Inc., 2016 - Present

Honors and Awards

- Recommended Attorney, Global Law Experts
- Recognized by *Chambers USA* from 2015-2019 in the field of Corporate/M&A
- Named as *Best Lawyers*® 2020 Corporate Governance Law "Lawyer of the Year" in Rochester, NY
- Named as *Best Lawyers*® 2018 Corporate Governance Law "Lawyer of the Year" in Rochester, NY
- Named as *Best Lawyers*® 2016 Corporate Law "Lawyer of the Year" in Rochester, NY
- Selected by his peers for inclusion in *The Best Lawyers in America*® in the field of Corporate Governance Law, Corporate Law, Mergers and Acquisitions Law, and Securities/Capital Markets Law
- Selected to the Upstate New York Super Lawyers list, 2007-2009, 2011-2018

Presentations

- Speaker, Sidoti & Company Spring 2017 Convention, "Expected Changes from New Leadership at the SEC under the Trump Administration," New York, NY, March 29, 2017
- Speaker, Sidoti & Company Fall 2016 Emerging Growth Convention, New York, NY, November 1, 2016

